

# **TP-Link Omada Business Networking**

Hardware and Software solutions for a future-proof Software Defined Networking



## **TP-Link**

TP-Link Corporation is a Singaporean company with almost 30 years of Enterprise Networking experience. We distinguish ourselves from other vendors through 3 key advantages:

#### 1. Vertical Integration:

We produce our components internally, reducing costs and ensuring fast deliveries.

#### 2. Quality and Innovation:

With 2'000 engineers and 7 R&D centers, we are at the forefront of networking innovation.

### 3. Local Presence:

We support you directly from Switzerland.

# **Exclusive** Partner Program

Industry-leading Partner Program offering with exciting rewards and benefits, including: access to Local Sales and Pre-Sales, Project Protection and Pricing, Partner Margin Protection, Annual Bonuses, On-Site Trainings and much more.

Upon registration you can take advantage of our Not-For-Resale Kit at an exclusive 50% Discount, which includes: SG2008P Switch, OC200 Controller, EAP653 Indoor and EAP650-Outdoor Access Points.

# **Omada**

TP-Link Omada provides one-stop access to high-quality services and high-performance products for small and medium-sized businesses, integrating complete network devices.

Recognized for 6 consecutive years in \*Gartner® Magic Quadrant™ for Enterprise Wired and WLAN Infrastructure.

# **Products**

Omada solutions include a comprehensive hardware portfolio:

- ✓ SDN Controllers: Designed for Simple Management, Easy Operation and Maintenance and Optimized User Experience. Controllers can be in Hybrid-Cloud (Hardware and Software) or Full-Cloud, synchronized to AWS servers.
- Access Points: Wi-Fi 7, 6 and 5 technologies in compact casing designed for every scenario.
- ✓ Switches: Wide selection of number of ports and of capabilities, up to 25G connection, L3 and POE++, supported by an extensive set of software features.
- ✓ Routers: Entry-level to premium options designed to ensure stable and optimized operations.

# **Responsive** Support

Responsive support assistance in DE/FR/IT/ENG exclusively dedicated to B2B, with up to 5 years warranty on our products.

Our after-sales support helps you with timely intervention during and beyond business hours through Hotline, Chat or Email. For the most severe incidents an exclusive escalation path is provided to our partners.

#### Contacts

Reach out to your local representative for more information:

### Leonardo Longo

Business Development Manager B2B

#### **TP-Link Switzerland GmbH**

Mobile: +41 79 767 80 00

E-Mail: leonardo.longo@tp-link.com

<sup>\*</sup> Source: Gartner, Magic Quadrant for Enterprise Wired and Wireless LAN Infrastructure, Tim Zimmerman, Christian Canales, et at., 6 March 2024. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose. GARTNER and MAGIC QUADRANT are registered trademarks of Gartner, Inc. and/or its affiliates in the U.S. and internationally and are used herein with permission. All rights reserved.